

Quali Professional Services

Success Based Outcomes for Quali's Customers



Quali platforms are powerful tools for automating and orchestrating application environments across the entire software lifecycle. Quali's expert Professional Services team is here to help accelerate and optimize your Quali implementation. Work with our skilled product experts to expedite the adoption of our products, and to better position your organization for long-term success.

One of the 10th largest US Banks was seeking to increase its pace of innovation and get faster time to value by eliminate bottlenecks in its testing systems. Working with Quali Services, the Bank automated the preparation and provisioning of application testing environments. They shortened release cycles for new configurations from months to days and consolidated physical datacenters from more than twenty to three.



ACCELERATE ONBOARDING

Our implementation programs are designed to expedite your success journey, get you up and operational quickly while imparting best practices, and resilient deployments of Quali software.



OPTIMIZE DEPLOYMENTS

By partnering with us on a project, you'll tap into deep and wide-ranging skills to ensure you achieve your business goals with Quali platforms.



RAPID KNOWLEDGE TRANSFER

All of our services are designed to impart our deep knowledge and expertise into your teams to help ensure your continuing success with Quali platforms.

New configuration release cycle time reduced from months to days

Our customer led engagement process starts with jointly establishing a vision for your required outcomes aligned to your business objectives. We then design and implement a technical architecture and solution driven by a proven documented process (SMART methodology) and success plan to make the vision a reality.



WHAT WE PROVIDE

Product experts – Quali’s service and implementation engineers have a wealth of tactical and practical experience with our products. Our experts are your trusted advisors during implementation and have developed their expertise working with some of the largest and best-known companies in the world.

The SMART process builds custom solutions for automating workflows

Deep product knowledge – Quali’s professional services team is tightly aligned with our product management organization, giving you direct proximity and insight into the innovation Quali provides now and in the future.

Results Driven Methods - Our services practices and methodologies are proven, documented and world class.

Professional services aligned with your outcomes

Pre-packaged and customizable offers

We offer three types of professional services and well as pre-packaged and custom training. Each offering features our expert engineers and solution architects. Our experienced professionals use reference architectures and proven best practices to design, model and build, automate, create reporting and integrate with existing tooling.

QuickStart — our engineer, working remotely for up to 15 days. assists with software installation, inventorying up to 5 resources, designing up to 2 blueprints, and enabling users.

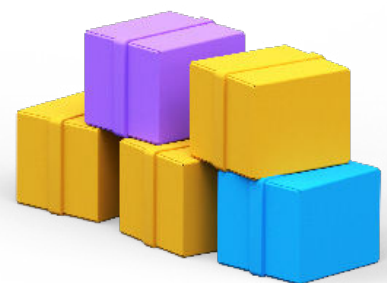
QuickStart+ — includes QuickStart services and adds developing one custom shell for reservations and integration of up to 2 third-party tools, as well as installing Quali business intelligence tools. Available for up to 25 days.

Resident Expert — with a Resident Expert package, you will collaborate with a skilled and trusted team of Quali staff to accelerate your adoption of Quali platforms and solutions.

Available for terms of 6 or 12 months (120/240 days), Quali will assign one of our experts to work with you remotely on projects requiring:

- Software installation and upgrades
- Designing blueprints for automation and orchestration
- Developing shells
- Installing business intelligence tools
- Configuring single sign-on (SSO), high availability, and related services
- Software migrations, troubleshooting, and related services

Our Resident Expert works consultatively with stakeholders across your organization to deliver the deliverables and outcomes you require.



BluePrint and Shell Development — Quali experts can be engaged to design a blueprint, inventorying up to 5 resources, developing one custom shell with basic automation and orchestration, and enabling users. Available for up to 20 days.

Pre-packaged and Custom Training — Quali's training offerings are packaged into 3 consecutive days of content and are available for:

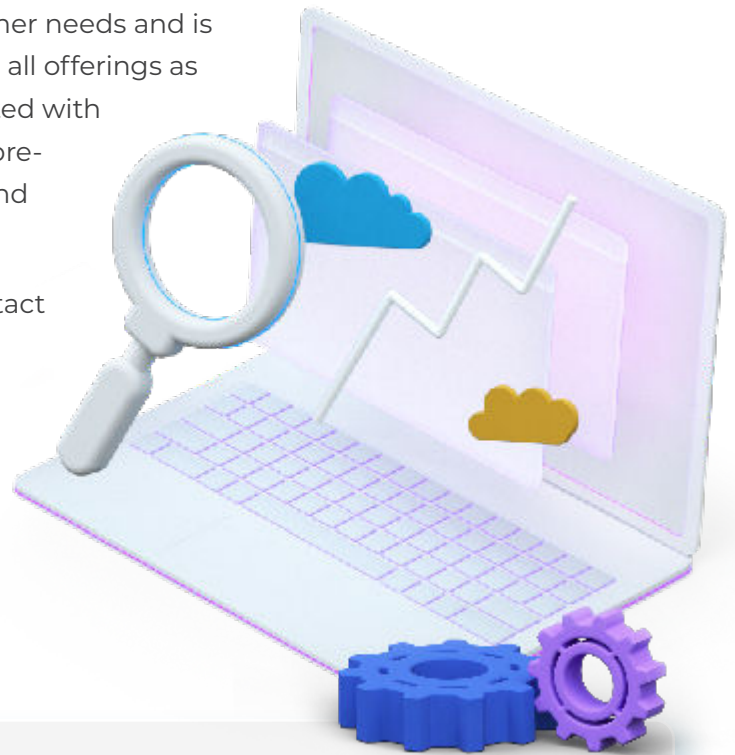
- Solution introduction which covers solution overview, system architecture, blueprint design, blueprint inputs/outputs, environment orchestration, business intelligence and API overview.
- Shells and orchestration which covers advanced topics including shell development and orchestration, configuration management, workflows, data models, CLI overview and debugging.

Training is delivered virtually for up to 20 attendees. Training is implemented in four-hour session blocks and can be scheduled sequentially or split across multiple days in coordination with customer staff availability.

Custom training is designed and offered based on customer needs and is typically delivered virtually. On-site training is available for all offerings as conditions permit and subject to additional costs associated with travel, expenses, and logistics. All training offerings have pre-requisites that are supplied in writing ahead of sessions and must be met by all attendees prior to attending training.

To learn more about Quali's services offerings, please contact your Quali Account Representative or Customer Success Manager.

[Get started today with a free trial account of Torque >](#)



About Quali

Headquartered in Austin, Texas, Quali provides the leading platform for Environments-as-a-Service infrastructure automation solutions, helping companies achieve freedom from infrastructure complexity, so they can operate with velocity. Global 2000 enterprises and innovators everywhere rely on Quali's award-winning CloudShell and Torque platforms to create self-service, on-demand automation solutions that increase engineering productivity, cut cloud costs, and optimize infrastructure utilization. For more information, please visit quali.com and follow Quali on [Twitter](#) and [LinkedIn](#).