

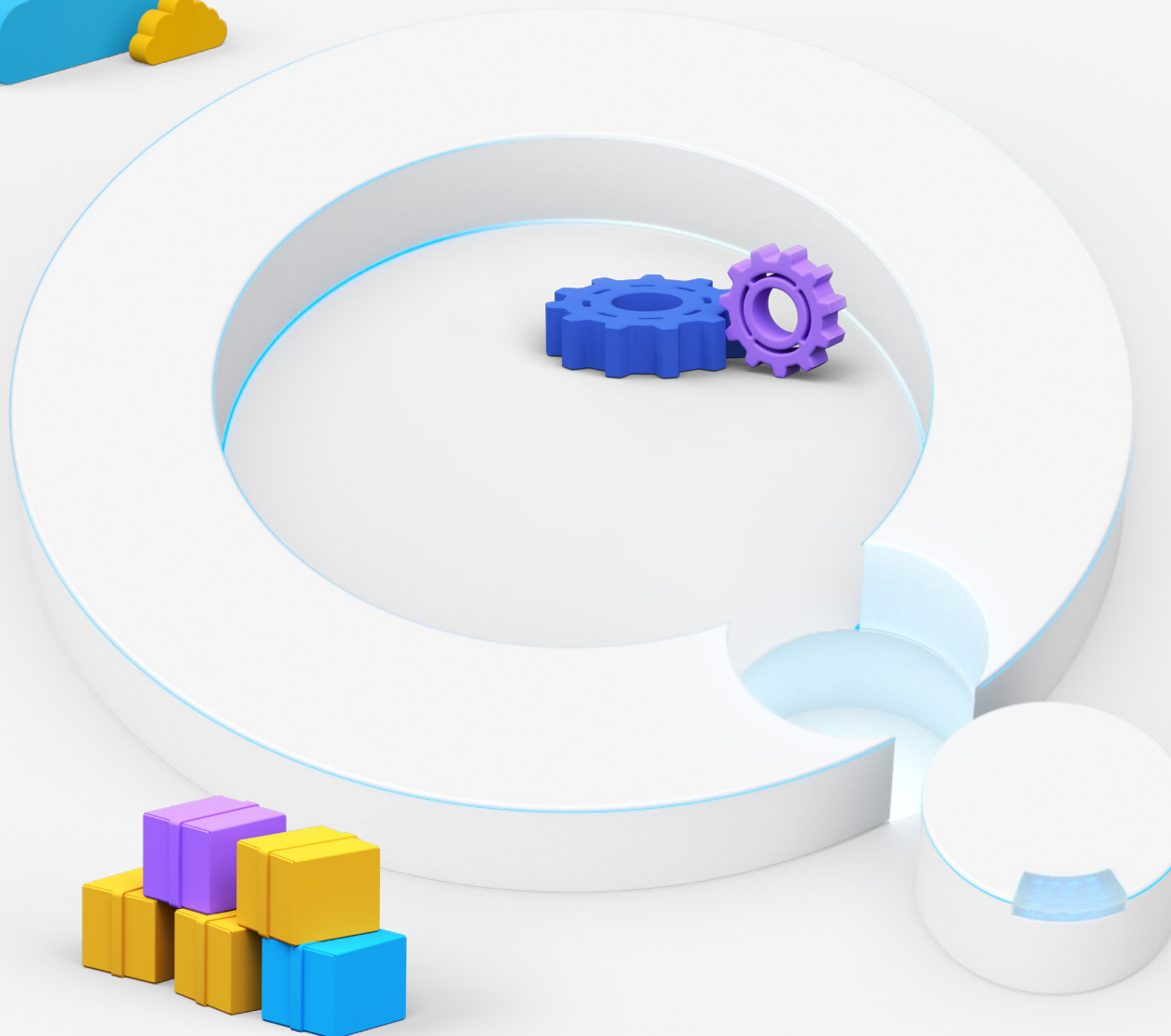


## Infrastructure Automation with Speed and Governance

As the digital age continues to evolve, the need for infrastructure access is exploding. Whether hosted on-premises, in the cloud, or in a hybrid environment, the teams responsible for executing the digital strategy need to access infrastructure, data, and application resources quickly. Their ability to meet customers' expectations depends on it.

But this rising demand for infrastructure has been met with a commensurate rise in complexity and compromises: Increased risk. Reduced control. Unchecked costs. Overburdened staff. The list goes on.

**Quali can help.**





Infrastructure automation should work *faster* and *better*.  
With Quali, it does.

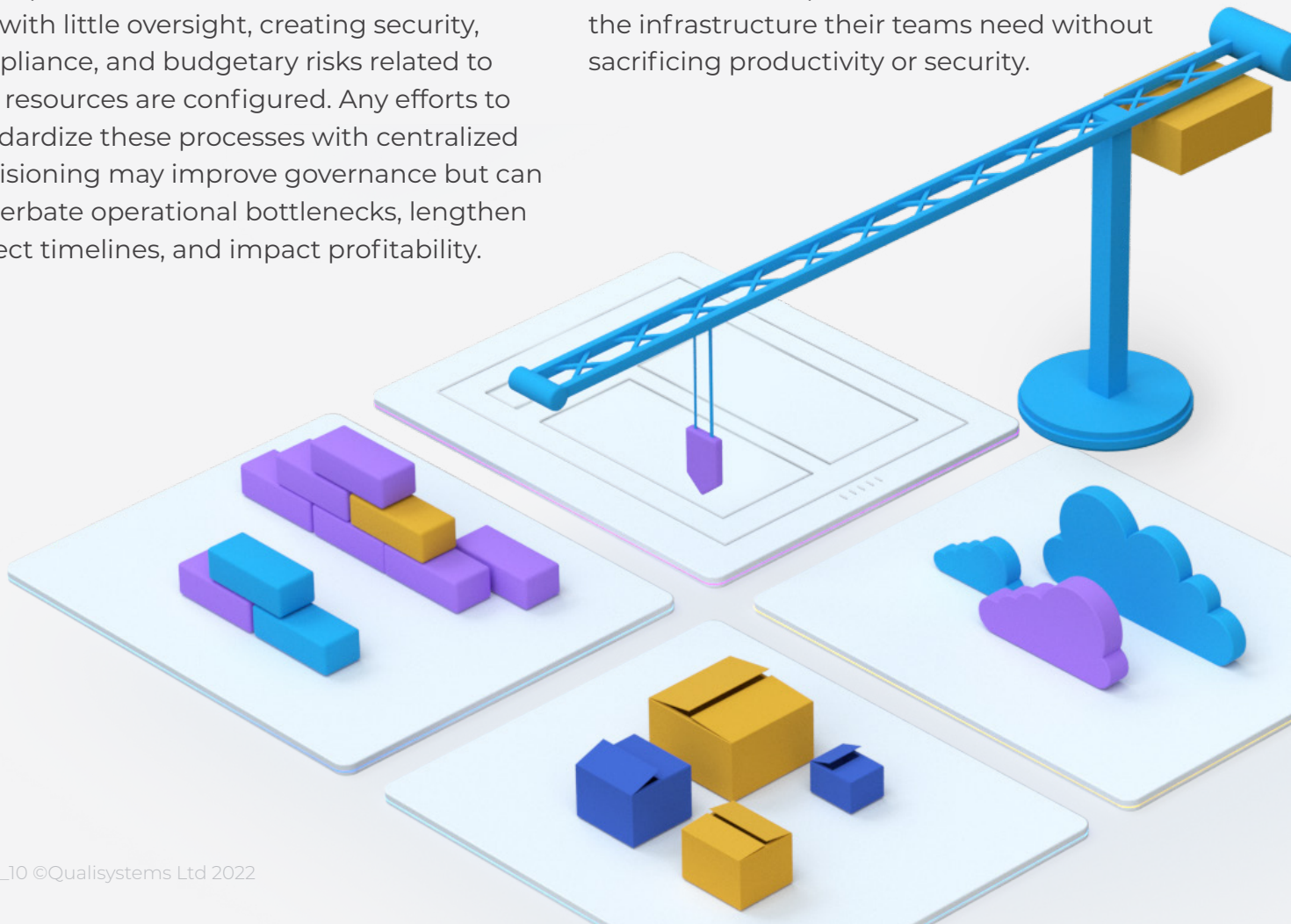
Quali helps businesses provide self-service access to infrastructure with guardrails to protect how resources are used, enabling developers, testers, and engineers to do their jobs faster, more efficiently, and more securely.

Many business-critical functions, such as application development, QA testing, network testing, and IT operations, are supported by unique and evolving environments connecting to a variety of datasets, network topologies, and cloud services, in addition to underlying infrastructure.

Too often, the rush to deploy these environments leads to a tradeoff. Disparate teams provision these environments as needed and with little oversight, creating security, compliance, and budgetary risks related to how resources are configured. Any efforts to standardize these processes with centralized provisioning may improve governance but can exacerbate operational bottlenecks, lengthen project timelines, and impact profitability.

Quali customers balance speed and innovation with governance and control through an Environments-as-a-Service approach. End users access pre-built blueprints containing all the resources for the environments they need, while administrators control how the resources in those blueprints are used.

Whether to support application development, QA testing, network labs, or IT operations, Quali customers provide self-service access to the infrastructure their teams need without sacrificing productivity or security.





## Quali's Solutions

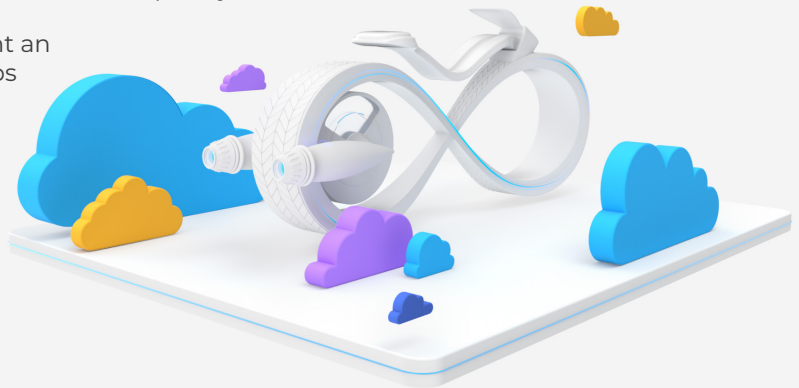
We offer two robust infrastructure automation solutions: Torque and CloudShell—designed to support our customers' use cases across a variety of underlying infrastructure.

### MEET TORQUE: Application-Centric Environments

Torque provides self-service infrastructure access to virtual and container environments hosted both in the cloud and on-premises. As such, it allows teams throughout an organization to power and scale application delivery

#### Use cases

- QA teams accelerate and improve accuracy for testing, implement continuous testing, and shift left testing
- IT teams streamline IT operations, implement an IT-as-a-service approach, and provision IT labs for all stakeholders
- DevOps teams can make developers more productive and speed up release times
- Dev teams can access the right environments with built-in guardrails in line with the organization's guidelines
- Sales engineering teams can spin up demo sandboxes on-demand
- Application support teams can re-create virtual customer environments to resolve issues more quickly



### MEET CLOUDSHELL: Infrastructure-Centric Environments

CloudShell provides self-service access to complex network environments with a mix of physical and virtual components. As such, it provides for a variety of distinct use cases.

#### Use cases

- Network development and test teams can accelerate dev/test cycles and optimize lab utilization
- Network certification teams can maintain quality control
- Customer support teams can recreate physical/hybrid customer environments as needed
- Cyber testing and training teams can create test and training environments on-demand
- Training teams can build training lab environments more rapidly





## Strategic Partnerships

Leading solution providers worldwide trust Quali's infrastructure automation solutions to accelerate their customers' business transformations and unlock new revenue streams.

### Use cases:

- Cloud service providers including AWS and Microsoft Azure looking to help their customers optimize their investments in the cloud
- Systems integrators that integrate Quali's infrastructure automation platform into their QA, testing, technology transformation, and managed services solutions
- Local and global Value Added Resellers helping businesses transform how they provision and manage infrastructure
- Technology partners, including CI/CD, IT Service Management, and other solutions providers looking to improve outcomes for their customers



Quali solutions are also available on the AWS and Azure marketplaces.

For more information about becoming a Quali partner, visit [www.quali.com/partners](http://www.quali.com/partners)

## Infrastructure Unbound

Quali's Environment as a Service approach is a new way to provision and access infrastructure. One that actually fits the needs of enterprises. By abstracting away complexity and providing self-service access to infrastructure, Quali customers are equipped to optimize the value of their infrastructure investments, using it as launchpad to foster innovation and growth and achieve long-term success.

CloudShell Platform: Trusted by the Global 500 and Innovators Everywhere



### About Quali

Headquartered in Austin, Texas, Quali provides the leading platform for Environments-as-a-Service infrastructure automation solutions, helping companies achieve freedom from infrastructure complexity, so they can operate with velocity. Global 2000 enterprises and innovators everywhere rely on Quali's award-winning CloudShell and Torque platforms to create self-service, on-demand, automation solutions that increase engineering productivity, cut cloud costs, and optimize infrastructure utilization. For more information, please visit [quali.com](http://quali.com) and follow Quali on [Twitter](#) and [LinkedIn](#).